

# The Three Levels of Tax Strategy



## (Or, How to Stop Donating Extra to the IRS)

### Let's Be Honest

The IRS is not your friend. They hand out rules, and expect you to play by them. At Vital Wealth, we specialize in turning those rules into weapons—so you keep more of what you earn and send less to Uncle Sam's vacation fund.

### Level 1

#### THE EASY WINS

IRS Approved. Zero Investment.

This is the “are you even trying?” level—the most basic litmus test for whether your CPA knows what they're doing. No investments, no heavy lifting, this level is all about using the rules everyone should use, but most don't.

#### Examples include:

- Writing off your home office
- The Augusta Rule
- Putting family on payroll (yes, even your teenager)
- Maximizing the QBI deduction
- Tangible property regulations

**Impact:** Easy money. If you're not doing this, you're basically tipping the IRS for bad service.

### Level 2

#### The Heavy Lifters

IRS Approved. Requires Investment. Big Deferral Opportunities.

Here's where we separate the amateurs from the professionals. When you have a good year, or any outstanding tax liability, these opportunities allow you to invest and defer your bill—sometimes to the tune of six and seven figures.

**Examples include:**

- 401(k) plans
- Cash balance plans
- Oil & gas investments
- Real estate

**Impact:** Clients regularly defer \$250,000 to \$1,000,000+. If that doesn't get you excited, we don't know what will.

**Level 3**

**The Big League**

Complex. Customized. Worth Every Brain Cell.

This isn't for dabblers. At this level, we're combining pieces of the tax code like Lego bricks, bringing in third-party administrators, and building strategies so advanced they almost feel illegal (spoiler: they're not).

**Examples include:**

- Multi-layered entity structures
- Niche investment pairings
- Advanced deferral/reduction models with oversight

**Impact:** Clients routinely find incredible opportunities with these strategies. Some save over \$500k or more. No, that's not a typo.

**Why Vital Wealth**

We love CPAs and financial planners, but let's be honest. They're historians. They record what happened and help you make sense of what's happening.

When it comes to your tax planning and wealth, you need to know your history...but you also need an architect who can help you build your future.

**Your Next Move**

You can keep donating extra to the IRS. Or you can play smarter. Your call.

**Talk About Tax Strategy**



**CONTACT US**